PREFACE

This is the fourth annual research report of what is now called the Universiteit van Amsterdam Business School. It gives an account of the policies, organisation, activities and results of the researchers included in the ABS research institute. Much has been achieved this year; our staff has been active in publishing in international journals and books, but also in national outlets, both academic and popular. Research output has been made public in other ways as well, inter alia at internal and external seminars and conferences. A full list of publications and activities can be found in part B of this report; this is placed in the appropriate context in part A (where we follow the university’s reporting format as good as possible).

This first part of the report underlines that we have made great steps forward this year. As already announced in the 2004 report, recruitment rounds in the different areas of the business school, this year particularly in management, have started to produce results. They have led not only to the appointment of new research staff at the full professor, associate and assistant professor levels, but the strengthening of our research capacity is already visible in the activities and output as indicated in part B. Since some staff members will only start in 2006, and recruitment is ongoing in accounting, finance and management, this is likely to become even more prominent in coming years. In the past year, it has become possible to create a research programme in management, as a reflection of our much stronger presence in this part of business research.

We would like to again thank everybody who has been important to the ABS in the past year, and welcome your further contributions in this and the following years. Suggestions on how to best further our goals are always very much appreciated.

Prof.dr Ans Kolk
Director UvABS Research Institute

8 April 2006
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PART A

GENERAL OVERVIEW
1. THE RESEARCH INSTITUTE OF THE BUSINESS SCHOOL

1.1. Objectives and mission

In 2002, the business school’s research institute (ABS-RI) was created to bring together the business research that took place at the time within the Faculty of Economics and Business (finance, accounting, sustainable management, information management). The objective has been to stimulate research across the whole spectrum of business studies, also in areas where not much research had taken place, such as (international) strategy, organisation and marketing.

Our strategy is to conduct and publish internationally recognised research across a broad range of business disciplines. We see research as vital to the business school; we aim to provide research based education. This does not require that all staff are renowned researchers or that all teaching modules are based on research. It does require that we publish respectable research across the broad spectrum of business disciplines, that we have areas of excellence, that students are exposed to relevant academic research in their programmes and that even basic courses are designed in the light of the overall object.

1.2. Organisation

ABS-RI is one of the two research institutes within the Faculty of Economics and Business (FEB). With the other institute, RESAM, responsible for research in economics and econometrics, it shares the support bureau which currently consists of one staff member. In this way, synergies and efficiencies are achieved wherever possible.

The research institute is part of the Amsterdam Business School, and the research director has a very active role in recruitment and decision-making about strategy and staffing. This is reflected in the structure, which is shown in figure 1. The research director is member of the management board and of the staffing team. In view of the integrated nature of activities within the ABS, this is a somewhat different structure than followed for other research institutes that are not part of a business school. However, we see it as crucial to embed research decision-making across the board (not only and most directly in staffing, but also to encourage and facilitate integration of research in teaching where desirable and possible).

Since 2005, each of the four sections (accounting; finance; information management; management) has a programme that expresses the focus and output of major staff members. While section heads are accountable to the director of the business school for issues related to their section members, it is the research director who is responsible for research policy and strategy, and for allocation of research time based on staff members’ international refereed publications. The only case in which the research director can consider exceptions to the rules adopted FEB-wide is if the director of the business school makes a request to do so.

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1 To avoid further confusion, we stick in this report to the new names that are in place since 2006, which is Universiteit van Amsterdam Business School (ABS) (formerly Amsterdam graduate Business School, AgBS) and Faculty of Economics and Business (FEB) (formerly Faculty of Economics and Econometrics, FEE).
2 It must be noted, however, that not all those included in research programmes are also by necessity formally part of the respective section. The finance research programme includes some researchers that are formally included in the Amsterdam Centre for Law and Economics (ACLE), which is closely linked to and partly funded by the ABS.
3 It should be noted that only those with an appointment that includes research can be given research time (so not those who have a formal ‘lecturing only’ (i.e. ‘docent’) appointment).
Faculty of Economics and Business

Amsterdam Business School

Director (Prof. dr. Bill Rees)

Management Board

Staffing Team

Research Director (Prof. dr. Ans Kolk)

Accounting Section

Finance Section

Information Management Section

Management Section

Teaching Team

International Programmes

Executive Education

Initial Education (BSc & MSc)

Dean (Prof. dr. Jacques van der Gaag)

Amsterdam School of Economics

Figure 1: Organisation chart of ABS within the Faculty of Economics and Business
1.3. Background and strategy

When the ABS-RI was created in 2002, research programmes and researchers in the areas of business studies (and included in the Department of Business Studies) were brought under its umbrella. This encompassed three programmes (Corporate Finance and Financial Systems; Accounting, Organisations and Society; and Information Management/PrimaVera) and some researchers not included in programmes. As outlined in more detail in the first annual research report of the business school, a wide variety could be noted in coherence, quality and research traditions. Overall, we found the whole range from productive researchers with important international refereed articles to those that still needed to embark on that path (or to move to fulltime teaching positions). While particularly the finance group and a few nuclei outside it already had an international research and publication record, significant steps towards international presence through academic publications had to be taken.

It was noted at the time that this strong focus on increasing international refereed publications should not harm the strengths in more applied, usually nationally-oriented, research, sometimes carried out by part-time staff members, of which there were many. This has led to valuable links to practitioners, crucial for attracting (post)graduate students, possible external research funding and, most importantly, for achieving the ABS purpose of contributing to the societal debate and providing guidelines for management practice and policy making. For the ABS, this societal function, and the comitant duty of helping to preserve Dutch research outlets, was and is seen as one of two equally important pillars on which government support to universities rests (with the contribution to the international academic debate as the other). This is fully consistent with the University’s overall mission. Retaining the benefits of part-time staff (practitioners) while reducing the well-known drawbacks (difficulty of building an internationally renowned research group and comitant culture; lack of managerial capacity especially at the full professor level) was thus an important two-fold approach.

The main component, however, of our strategy to improve research quality and output in international refereed journals has been fairly straightforward: the recruitment (and retention) of good, fulltime academics with these capacities. In 2004, considerable steps were taken already with the appointment of two full-time accounting professors, who joined us in the second half of 2004. In addition, an extensive recruitment round in the area of management in 2004-2005 has led to the appointment of staff at full professor, associate and assistant professor levels – they have strengthened the ABS research group in the course of 2005 or per January 2006, and enabled the creation of the fourth research programme as included in this annual report for the first time as well.

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4 AgBS (2002), Annual research report 2002, Amsterdam, pp. 5-16 <available on the research section of the ABS website, http://www.abs.uva.nl>
2. **INPUT: STAFF AND RESOURCES**

2.1 Research staff

While the overview of the research staff in 2004 still clearly reflected the situation indicated in the preceding section, and showed the consequences of the vacancy stop that applied previously and the limited number of PhD positions allocated to the ABS-RI, table 1 shows improvements made in 2005. The table gives overviews for the ABS as a whole, and for the four individual programmes. Especially compared to 2004, the picture looks much better, and closer to 2003 in total.

In the table, a distinction has been made between research time allotted to ‘full-time’ researchers (those with the maximum research time of 0.5 fte) and other research staff (with less than this 50% allowance). In 2002, the objective was set to increase the number of ‘full-time’ researchers and to achieve a better balance between full-time and part-time researchers in favour of the former. As table 1 shows, the total amount of research time for WP1 is almost exactly at the same level in 2005 as it was in 2003, but the composition has changed considerably into the direction of full-time staff members with at least 0.5 fte research time. It must also be noted that quite a few new staff members have only started in the course of 2005 or in 2006, which means that the numbers for 2006 will be higher.

Obtaining structural research funding from other sources than WP1 is difficult, although some second and third stream funding has been obtained; staff members have done their best this year in submitting proposals as well. Some other successes can be mentioned also, most of which will only become more visible in the 2006 figures. Section 3 will give more details about these activities and achievements.

2.2 Resources and facilities

On the basis of the research time allowances made by the ABS-RI (and RESAM) in 2002, the FEB allocates funds to the two institutes, which are, in the case of the ABS-RI, subsequently channelled to the sections where the researchers are formally located. In the course of 2003, a start was made to split the budgets for both research institutes. However, this division was and is based on a historical situation in which the ABS had very little researchers and much more teaching activities than economics; thus leading to an allocation of research funding of only one third of total. Although the imbalance has been redressed to a considerable extent in staff terms as a result of the appointment of business researchers, it has not yet been the case regarding the budgetary situation (allocation of research funding). Temporary extra funding from the University Board has, however, helped the FEB to bridge an extra year under the old allocation system. In 2006, we are supposed to move to another budget allocation system, which will redress existing unbalances and enable a sustained and fair funding of the ABS as well.

In line with the policies mentioned above and the strategy set out in the 2002 annual research report, the ABS-RI was able to allocate some funds again in 2005 to those staff members with a 0.5 fte research time allocation and a PhD. In addition, money has been given to full-time staff members with a research allowance if they present a paper at an international conference. PhD students (promovendi) have also been offered facilities, in many cases through the Tinbergen Institute, in others (of those for whom the TI has not been appropriate) they have received this directly from the ABS-RI.

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5 The first flow of funds, WP1, consists of money originating from university budgets, WP2 from the Dutch Science Foundation or Royal Dutch Academy of Sciences, and WP3 from other external parties. “PhD students”, the subsequent row, are mostly funded from the first flow of funds (except for three WP3 funded positions currently, i.e. by March 2006).

6 In view of the fact that we would like to encourage international research wherever possible, a few people that did not meet these criteria have also been given conference funding to present a paper.
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<td><strong>WP 1 (first flow of funds, excl. Ph.D.’s)</strong></td>
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<td>Full time researchers with Ph.D. degree WP 1</td>
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<td>Full time researchers with Ph.D. degree WP 2</td>
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<td>WP 3 (third flow of funds, excl. Ph.D.’s)</td>
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<td>Full time researchers with Ph.D. degree WP 3</td>
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<td>Ph.D. students</td>
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<td><strong>Information Management - PrimaVera</strong></td>
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<td>Full time researchers with Ph.D. degree WP 1</td>
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<td>WP 3 (third flow of funds, excl. Ph.D.’s)</td>
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<td><strong>Management</strong></td>
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<td>Full time researchers with Ph.D. degree WP 1</td>
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<td><strong>Other Research Business Studies</strong></td>
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<td>WP 3 (third flow of funds, excl. Ph.D.’s)</td>
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3. **OUTPUT: ACTIVITIES AND RESULTS**

3.1 Evaluating activities and collaboration

Important activities for research in general have been recruitment rounds, in which we have put much time and effort. It has resulted in the appointment in 2005 of three professors in the management area (cultural entrepreneurship and management; human resource management; organisational behaviour), as well as one associate and two assistant professors (marketing, strategy). In accounting and finance, appointments have been made at the assistant professor level as well (finance; real estate finance; management accounting). Some of these new staff members, a considerable number of whom are non-Dutch, started (or will start) in 2006. There is ongoing recruitment in the different areas, which will certainly lead to additional appointments in 2006. All this has been very important as a further stimulus for our research culture and output (already partly noticeable in 2005, see part 3.2). We have also recruited a few PhD students in accounting, finance and management. We hope this can be the start for the creation of a group of young researchers also; but there continues to be only a limited number of (funding for) PhD positions available. In 2005, many seminars have taken place again at the ABS, usually organised by different research groups and programmes, frequently with prominent (international) guests. The ABS PhD seminars have also continued in 2005 (for an overview of the presentations in the latter series, see box 1).

**Box 1: Business School PhD seminars 2005**

The following PhD presentations were given this year in the series that was organised, as in 2004, by Jonatan Pinkse.

- “Corporate governance and responsiveness, an institutional perspective on Dutch finance 1990-2003”
  Frank-Jan de Graaf, 23 February
- “Emotional satisfaction in customer contacts for more customer loyalty”
  Hüseyin Güngör, 27 April
- “Earnings quality: the role of growth and accrual reliability”
  Sanjay Bissessur, 27 April
- “Country of origin effects in the relationship between Foreign Direct Investment and economic growth”
  Fabienne Fortanier, 29 June
- “The value relevance of human resources”
  Saskia de Bruijn (Universiteit Leiden), 29 June
- “The controller’s role in the managerial reporting process: proposal for a laboratory experiment”
  Victor Maas, 29 June
- “The different properties of accruals in a life cycle classification of the firm”
  Sanjay Bissessur, 5 October
- “Multinational corporations and the development of environmentally-induced innovations”
  Jonatan Pinkse, 5 October
- “Authentic leadership: an integral and consciousness-based developmental framework”
  Edwin Holwerda, 7 December

In addition, the ABS hosted two international conferences in 2005, organised by staff members. On 2-4 February 2005, the third interdisciplinary European conference on Entrepreneurship Research took place (see box 2).
Box 2: Conference on Entrepreneurship

On 2-4 February 2005, the third interdisciplinary European conference on Entrepreneurship Research (IECER 2005) took place at the FEB/ABS, sponsored by the City of Amsterdam. Organisers were Dr. Tsvi Vinig (conference chair) and Drs. Roel van der Voort (organisation chair).

Can you say something about the setup and topics?
“The conference theme was ‘Entrepreneurship in a United Europe’. From more that 140 submissions, 63 papers were accepted for presentation. The paper presentations were divided in parallel tracks on: Understanding entrepreneurship and innovation; theory building; academic entrepreneurship; universities’ contribution to innovation and economic development; corporate entrepreneurship; sustainable innovation strategy for established firms; social entrepreneurship; entrepreneurship and innovation in the not-for-profit sector; entrepreneurial economy; entrepreneurship, innovation and economic development; science parks and incubators; European experience, financing innovation; the role of Venture Capital; entrepreneurship, innovation and public policy. The large number of submissions from scholars from around the world and the high level of the empirical and theoretical papers resulted in a challenging and interesting exchange of ideas among the participants. The social events – boat trip to the reception at the Amsterdam City Hall and the conference dinner, which were very much appreciated by the participants – contributed to the conference’s success. Being successful in attracting so many scholars from around the world we contributed to positioning IECER as a leading international academic conference on entrepreneurship research, and the UvA/FEB as an important part of it.”

What were the major results?
“Selected best papers from the conference, and invited articles from leading international scholars in the field (William Baumol – NYU, David Audretsch – University of Indiana & Max Planck Institute, Amar Bhide – Columbia University) were published in the Elsevier book The Emergence of Entrepreneurial Economics that we edited. Furthermore, the conference turned out to be a successful networking event for researchers in the field of entrepreneurship. The success of the conference and the book already resulted in invitations for me to serve as the academic co-chair of the Sino-American conference on Entrepreneurship research and education organised at Nankai University, China, (sponsored by the Chinese Science Foundation) and an invitation to present at a national conference on Entrepreneurship in Bulgaria organized by Sofia University and the Bulgarian government.”

In October 2005, the third European Auditing Research Network symposium was held at ABS (see box 3).

Box 3: Conference on Auditing

In October 2005, the ABS hosted the third European Auditing Research Network (EARNet) Symposium. During two days more than 120 audit researchers from countries all over Europe (and elsewhere, including US, Canada, Australia, New Zealand) visited Amsterdam. EARNet was founded in 2000 and its primary objective is to foster research and exchange ideas among auditing scholars and researchers on a European level. The symposium was chaired by Prof.dr. Philip Wallage.

Can you say something about the setup and topics?
“The symposium started with two plenary speeches by Steven Maijoor (director of the Dutch Authority Financial Markets and professor in Auditing at the University of Maastricht) and John Kellas, chairman of the International Auditing and Assurance Board (IAASB). Both discussed international developments in auditing oversight bodies and the International Standards on Auditing. In total 24 research papers were presented in 12 parallel sessions. For the first time this year we also included a PhD workshop, which was held one day before the symposium. More than thirty students participated and were given the opportunity to present their research ideas and discuss their work with auditing professors and other PhD students. The workshop turned out to be a great success.

The concluding plenary speech of the symposium was held by Karel van Hulle, former member of the European Commission, who called for more pro-active research in auditing: ‘There have been scandals in the past and there will certainly be new scandals in the future. These scandals will give rise to a call for more regulation by politicians. Researchers should start with research to be ahead of this future’. His speech lead to a reaction from US professor Theodore Mock, who fully agreed with Van Hulle, and noticed that within the dominant US research journals there is no “space” for this kind of research. He suggested that EARNet could probably provide the platform for more pro-active and qualitative research. This remark underlines the reasons for existence for EARNet and provides challenges for the next symposium, which will be held in Denmark in 2007.”
Many other activities have taken place, including other (inter)national collaborative activities, as part B of this report shows. Some of these have been part of applications for research funding, for both 2nd and 3rd stream. Although it is difficult to obtain funding from such sources, staff members have been active in submitting proposals, as box 4 shows.

Box 4: Applications for external funding (2nd and 3rd stream) in 2005

**2nd stream**

**3rd stream**
- Kolk, A., Fortanier, F. & Muller, A. (2005). Proposal to Ministry for Development Cooperation (together with Nyenrode University, Erasmus University Rotterdam and Maastricht School of Management) on research project regarding stakeholder dialogue in relation to public-private partnerships for development [granted].
- Kolk, A. & Pinkse, J. (2005). Proposal for research project on greenhouse gas emission trading (coordinated by University Halle-Wittenberg) to German Ministry for the Environment [not granted].
- Muller, A., Fortanier, F. & Kolk, A. (2005). Proposal to ICCO for research on international commodity chains (together with Nyenrode University, Erasmus University Rotterdam and Maastricht School of Management) [granted].
- Perotti, E.C. (2005). As main applicant: EC Application for RTN research on innovation, € 1.800.000 [submitted, awaiting decision].
- Perotti, E.C. (2005). As co-applicant: EC Application for STREP research on privatization policy (UPP), Total project amount: € 1.800.000. [granted].
- Schwienbacher, A. & Perotti, E.C. (2005). RICAFE2 EU STREP Grant (as part of a network of other leading European universities in Venture Capital and Innovation Research); Contract Number: 028942 – RICAFE2. [granted].
- Sey, A.P. (2005). Research project Central steering of the police force. On solving problems, reaching goals and performing. Commissioned by the Dutch Ministry of Internal Affairs, in co-operation with the Police Academy and Twijnstra Gudde Consultants. [granted].

Large research grants that have been approved this year include 3rd stream funding for a project on valuation and risk management for pension funds and insurance companies (a large grant from Netspar, awarded to Joost Driessen) and an EU-project on entrepreneurship (Enrico Perotti & Armin Schwienbacher). Another research project, on business and climate change (by Ans Kolk), submitted to NWO, was granted as well. The next section will provide more information about two of these projects, since they can be seen as indicators of academic reputation.
3.2 Assessments of academic reputation

Since the last research assessment was carried out a considerable time ago, it does not make much sense to repeat its results here again (we have done so in previous annual reports). Presumably the most obvious other indicator of academic reputation is publications in high-quality international refereed journals. Part B of this report, and also section 3.3 gives further information on the output, which has included a considerable number of international journal articles.

In addition, staff members have been active as (associate) editors and editorial board members of international refereed journals (see box 5). As to inclusion in this box, we have (like in the tables where publications are counted, see 3.3) listed full-time staff members here, as well as part-time staff members with a formal appointment, but the latter only if their UvA-affiliation has been included in the journal.

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<th>Box 5: Board memberships international refereed journals 2005</th>
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| **Arnoud Boot**  
**Ellen Christiaanse**  
**Stijn Claessens**  
**Deanne den Hartog**  
Member editorial review board of the *Leadership Quarterly.*  
**Allan Hodgson**  
**Toon van der Hoorn**  
Member of the Editorial Board *Transportation.*  
**Frank de Jong**  
Associate Editor *Journal of Economic Dynamics and Control.*  
**Ans Kolk**  
**Rik Maes**  
Member editorial board *Information Research, Journal of Strategic Information Systems.*  
**Joseph McCahery**  
**Brendan O’Dwyer**  
Editorial board member *Accounting, Accountability and Auditing Journal, British Accounting Review, International Journal of Qualitative Research in Management.*  
**Enrico Perotti**  
**Bill Rees**  

As mentioned in section 3.1, one might see approval of external funding, particularly for 2nd stream (NWO) (see box 6), and 3rd stream funding for fundamental research projects (see box 7) as signs of recognition. As already indicated there as well, staff members are very much encouraged to submit such proposals, but especially 2nd stream funding has been rather difficult to obtain.
Box 6: NWO grant Ans Kolk

Prof.dr. Ans Kolk received a grant from NWO (Netherlands Organisation for Scientific Research) for a three-year project entitled “Getting down to business”: Economic responses to climate change. NWO funds a post-doc who will work with Ans on the project that builds on her current research on market responses to climate change. The post-doc position is filled by Jonatan Pinkse, from March 2006 onwards, as a smooth follow-up to his four-year term as PhD student.

What is the objective of the research project?
“The project will investigate corporate strategies for climate change in relation to companies’ economic objectives. Also, and in line with the objective of the NWO research programme, it will explore how policy-makers can facilitate this strategy process by finding a good balance between government control and self-regulation.”

Can you tell something about the set-up?
“As to the empirical and methodological set-up, a three-step approach is taken. First, we will build a database (for which preparations have already been made), which contains climate change activities and economic characteristics of a representative sample of companies. This serves to investigate the patterns and determinants of corporate response strategies by testing hypotheses (building on insights obtained from previous, more inductive, exploratory research). To test the differential effect of climate change policies/instruments on international and domestic companies, we will subsequently send out a survey to companies from different industries located in the Netherlands. Finally, a more in-depth study will be carried out in a limited number of international companies in different locations worldwide to examine implementation processes of climate change measures, and how this fits in with mainstream business activities and relates to the different policy contexts.”

What do you think has been most important for approval of the project - in other words do you have any recommendations of others who submit proposals to NWO?
“What played an important role in the approval of this project, as also indicated by the three external reviewers, is my extensive research and publication record in this field in the past decade, although the specific contents of this research have obviously changed over the years. Another factor that may have played a role is that I could already, in the proposal, indicate whom the post-doc would be, and that I had already published some articles with him in recent years. The two committees that judged the proposal also found that climate change and business/corporate social responsibility had not been investigated much. And while the project was labelled as ambitious, the quality of the research team was said to guarantee the solution of any problem that might arise.”

Box 7: EU grant Enrico Perotti & Armin Schwienbacher

Prof.dr. Enrico Perotti and dr. Armin Schwienbacher recently obtained a substantial STREP (Specific Targeted Research Project) grant from the European Union, together with other European top universities. The project is entitled “Regional Comparative Advantage and Knowledge-Based Entrepreneurship” (acronym: RICAFE2). The grant is dedicated to funding fundamental research in the area entrepreneurship, entrepreneurial finance, and the generation of innovative ideas.

Who participates in the network?
“It builds on the success of a similar research grant obtained a few years earlier, called RICAFE1 and which focussed on the role of risk capital and on the provision of financial resources for innovative firms. A number of leading universities and the field of finance and entrepreneurship participate in this new research grant: London School of Economics (UK), University of Turin (Italy), Centre for Financial Studies (Germany), HEC School of Management (France), Baltic International Center for Economic Policy Studies (Latvia), Universiteit van Amsterdam (the Netherlands), Neaman Institute for Advanced Studies in Science and Technology at Technion (Israel), and Indian School of Business (India).”

What are the objectives of RICAFE2?
“The overall goal is to obtain a comprehensive report on how societal, legal, and economic factors affect the patterns of regional economic growth and how Knowledge-Based Entrepreneurship (KBE) contributes to shifting patterns of regional comparative advantage and to regional growth and social cohesion. We will use a cross-disciplinary approach to study KBE as a complex, multi-dimensional process. The analysis will provide a detailed blueprint for the implementation of the Green paper on Entrepreneurship of the EU. Moreover, we aim at assessing the experiences of regions with different policies for the creation of human and social capital, for the elimination of
barriers to entrepreneurship, for influencing the location decision of knowledge-based firms, and for technology transfers from established companies and universities to start-ups. Finally, an important part of the project is to deliver detailed policy suggestions.”

**What are UvA members contributing to this network in terms of expertise?**

“Members of the UvA have developed significant experience in the areas of theoretical and empirical analysis of innovation, financial contracts, enterprise formation, venture capital, the interaction between law and entrepreneurship, and the importance of entrepreneurial activities for regional development. Given the multidisciplinary aspect of the research topics, the UvA node will consist of researchers from the Finance Group, the Amsterdam Center for Law and Economics and the research group SCHOLAR. It therefore shows great diversity by bringing together ideas from finance, law and organization.”

Finally, Erik de Vries won the Aart Bosman prize for the best 2003/2004 thesis in information management (thesis defended at our university in 2003, see box 8). Alan Muller was awarded a prize for the best dissertation in political science or related subject in the Netherlands and Belgium for his thesis on regional strategies, defended at Erasmus University in 2004.

**Box 8: Aart Bosman Prize Erik de Vries**


_Could you give a short summary of the research presented in your thesis?_

“The central theme of this thesis is the distribution of services. The theme is studied from an informational perspective, in which insights from the two disciplines information management / information systems and service marketing and management are combined. In part one, the information requirements for service specification in the front office in relation to the strategic question of service positioning is the central theme. A theory is build and confronted with eight front offices in four business units (Unique Nederland, Gak Nederland, Interpolis and Sioo). Part two addresses four innovative phenomena in service distribution: multi-channeling, coordination issues in multi-channeling, front, mid and back office architectures (including six short cases) and ICT-based knowledge management in supply channels (including a case study at IBM Nederland). Part two also contains a study on the application of the case study method in 55 case studies in the information systems discipline to support the design of the study in part one. The thesis is relevant to scientists, practitioners, students and teachers in the field of information systems, service management and marketing and related disciplines like strategy, marketing, organizational design, product management or human resource management.”

_Why did the jury select your dissertation?_

“The jury found that thesis contained an excellent literature review, good case-studies as well as a nice cross case analyses. Furthermore, the fact that parts of the book have already been published was positively evaluated. According to the jury, the thesis is a nice combination of rigor and relevance. The thesis already was honoured with the Cum Laude predicate at its defense.”

### 3.3 Overview of the 2005 output

The aggregated numbers of ABS publications in 2005 are shown in table 2. Like previous years, it presents the results divided into different categories: academic publications in refereed journals; non-refereed journals; book chapters; and monographs. For each, a distinction is made between international (English) and Dutch publications. In addition, PhD theses and professional publications are listed. For our purposes, the main number is exhibited on the first line of the table: the number of publications in international refereed journals, since this is what we want to improve as the business school was lagging particularly there. Compared to previous years, the number of international refereed articles has almost doubled, which is clearly a result of the increase in research staff and higher productivity overall, also of
existing staff. More details, including the full publication lists, can be found in the next chapters, in part B. There the forthcoming international publications are listed as well. The number of Ph.D theses defended in 2005 has been limited, but larger than the past two years: three in the finance programme and two in management.

Table 2: Aggregated results

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</tr>
<tr>
<td>4) Professional publications</td>
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<td>18</td>
<td>21</td>
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It is of course not just the number of publications that counts, but perhaps even more the reputation of the outlets. Many of our researchers, initially most notably in finance but now also in accounting and management, publish in well-known international journals. If we, for example, look at the journals included in the Financial Times list, staff members of the business school have in 2005 had papers published or accepted in Accounting, Organisations and Society (Brendan O’Dwyer); California Management Review (Ans Kolk & Jonatan Pinkse); Journal of Applied Psychology (Neil Anderson); Journal of Business Ethics (Brendan O’Dwyer); Journal of Finance (Arnoud Boot); Journal of Financial Economics (Frank de Jong); Journal of Political Economy (Enrico Perotti); Management International Review (Ans Kolk); and Review of Financial Studies (Arnoud Boot; Joost Driessen). Obviously there are other journals outside the FT list that have a good reputation; examples include the Journal of the Academy of Marketing Science (Frank Belschak); Journal of Business Finance and Accounting (Allan Hodgson; Bill Rees); Journal of Management Studies (Nachoem Wijnberg); Journal of Organizational Behavior (Deanne Den Hartog); and Research Policy (Erik de Vries).
4. ACCOUNTING

Programme directors: Prof. dr. A. Hodgson & prof. dr. B. O’Dwyer
Starting date: January 1, 2000
Department: Business Studies
JEL classification: M: Accounting; Business Administration and Business Economics
METIS-code: uva/fee/bs/aos/prog
Website: www.abs.uva.nl
VSNU scores 2002: Quality: 3, Productivity: 3, Relevance: 4, Viability: 3

4.1 Programme overview

This research programme focuses on accounting in the broadest sense. It brings together researchers who are committed to publishing in international refereed journals of reputable standing, and thus contribute to international academic debates. In addition, research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for accounting and management practice and policymaking where possible and appropriate. As a whole the research programme is distinctly multidisciplinary in nature, adopting theoretical perspectives from different disciplines, and using various research methodologies and methods.

A number of researchers focus on examining issues of accounting and accountability in a number of different organizational contexts. Researchers here embrace interdisciplinary perspectives and qualitative methodologies and methods. These researchers are actively engaged in research examining the ethical and sociological aspects of financial markets; corporate and non-governmental organization (NGO) accounting and accountability; social and ethical accounting and reporting; sustainability reporting assurance practice; theoretical, legal and practical factors affecting claims that some investment portfolios are constructed using social considerations; decision-making processes of mutual fund investors; corporate stakeholder engagement; and professional accounting disciplinary procedures.

Researchers in the area of management accounting are examining customer profitability analysis (using cost price information to value customer relationships, and evaluate the return on marketing decisions); the role of the management accountant and the design of the management accounting function in organizations; the design of incentive and rewards systems; the role of social incentives, fairness considerations and ethics in performance measurement and performance evaluation and the role of personality characteristics and cognitive biases in economic decision-making processes.

A number of researchers also focus on empirically assessing the impact of financial accounting on financial decision making and the impact of financial decisions on financial accounting. These researchers seek to combine the financial accounting and finance disciplines in order to research issues surrounding market efficiency, fundamental analysis and valuation, issues of accounting choice, financial management and governance. Recent popular research subjects include insider trading; pricing and governance issues related to IPOs; returns, earnings and market efficiency; accounting valuation models such as the residual income model; event studies and long horizon association studies following accounting events; and accounting data and financial analysts and qualitative management forecasts.
4.2 Input: research staff

Table 3: Input: research staff

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<th>Name</th>
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Total 1st flow of funds 8.23 5.01 4.87
Total 2nd flow of funds 0.00 0.00 0.00
Total 3rd flow of funds 0.25 0.00 0.00
Total 1st f.o.f. excl. Ph.D.'s 3.33 3.21 4.07
Total all flows of funds 8.48 5.01 4.87
Ph.D. students 4.90 1.80 0.80

4.3 Output: Evaluation and Results

4.3.1 Evaluation of 2005 results by programme director

2005 has been an excellent year for this programme. We have managed to build on the appointment of two full-time professors in 2004 with the appointment of some well published emerging researchers. In 2006 we plan to appoint two more assistant professors with internationally recognised research records. The academic output of the group has improved in quality with a number of publications being accepted in leading international academic journals. A number of new PhD students have joined the programme on a full time and part time basis to further strengthen our research base. The research profile of the department has also been raised internationally with the establishment of a research seminar series which has attracted leading international academics in the various sub-disciplines of accounting. We have now positioned ourselves to be a leading academic accounting research department in the Dutch context and internationally.

7 With the establishment of the Management research programme several researchers that were in the Accounting programme until 2004 are now listed in input table of Management.
4.3.2 Overview of results

Key publications of the programme


Table 4: Number of publications

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<td>4) Professional publications</td>
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LIST OF PUBLICATIONS

Forthcoming international publications


21
Articles in international refereed journals


Articles in Dutch refereed journals


**Academic publications in other Dutch Journals**

**Chapters in books (international)**

**Professional publications**

**Working- and discussion papers**

**Popular publications**

**Contributions to academic conferences, workshops and seminars**


Other lectures on research


Organisational contributions to conferences, workshops and seminars

Hodgson, A. (2005, September). Session Chair International Accounting, Association for Accounting Education and Research, IAAER, Bordeaux.


**Participation in academic networks & fellowships**

**Volume-editorship**

**Member editorial board/editor international refereed journals**

**Member editorial board/editor non-refereed and Dutch journals**
Langendijk, H.P.A.J. (1999-). Editorial board member *Accountant Adviseur*.

**Referee activities**

**Membership of academic committees (incl. PhD committees outside FEE)**
O'Dwyer, B. (2005). Member of PhD committee of Thomas Risse Johannsen, Copenhagen Business School.


O'Dwyer, B. (2005). External examiner at the University of Abertay, Dundee, Scotland.


**Research contributions in the media**


**Prizes and honours**


**Various activities**


**Reprints**


5. CORPORATE FINANCE & FINANCIAL SYSTEMS

Programme director: Prof. dr. E.C. Perotti
Starting date: January 1, 1992
Department: Business Studies
JEL classification: G: Financial economics
METIS-code: uva/fee/bs/fin/prog
Website: www.fee.uva.nl/fm

5.1 Programme overview

Most financial and non-financial corporations are funded externally. Since Jensen and Meckling (JFE, 1976) and Myers and Majluf (JFE, 1984) we recognise that agency and informational problems may impose substantial (deadweight) costs on external funding, and may distort corporate choices. Potential distortions are due not only to conflicts between (partial) autonomous management and external providers of funds, but also to conflicts between different classes of investors as well as other stakeholders. This has received much attention within the subfield of corporate governance.

Rapid developments in the subfield of financial intermediation seek answers to the important questions of the specific function and role of financial intermediaries. Financial intermediaries may reduce monitoring costs and thus facilitate the external funding of corporations. While insightful, the literature on financial intermediation has provided few insights so far on explaining the simultaneous existence of bank financing and capital market financing. Some partial answers are given so far by Diamond (JPE, 1991), Rajan (JF, 1992) and Sharpe (JF, 1990). The novel field of political economy of finance (Pagano and Volpin, 2003; Perotti and von Thadden, 2004) offers much promise to be able to explain also the relative importance of intermediated and direct financing channels (banks versus markets) for corporate investment and corporate governance.

Some important areas of corporate finance are dominated by specialized intermediaries. The issue of initial financing of entrepreneurs, where banks are largely absent, represents in this context an intriguing question. Entrepreneurial activity requires seed funding and venture capital support at a time when a critical ingredient of any financing, information, cannot be easily assessed by conventional intermediaries because of the very innovative nature of firm creation (Hellmann, 1993; Repullo and Suarez, 1998; Perotti and Biais, 2003). The importance of learning about the fundamental contractual solution to this problem cannot be overemphasised, especially in an European context of still too limited entrepreneurial activity.

The contractual approach to finance naturally extends to international finance issues. The new literature in financial development, financial integration, and financial crises puts the development of institutions aimed at contractual and legal enforcement at the centre of the desired design of financial markets and institutions in emerging, transition and developing countries. The research programme gives considerable attention to the specific question of comparative corporate governance systems, assessing both empirically and theoretical the foundations, merits and limits of the process of financial allocation in developed and developing countries and the importance of property rights (Claessens and, Laeven, 2003). Finally, the research programme considers the management of financial long term risks, both for financial institutions and for corporations. The research programme extends the literature on term structure models, by integrating it with the valuation of derivatives, in order to model the credit (default) risk of corporate bonds. Here the sub-programme on risk management links with the corporate finance programmes since the financial structure of the corporation is a major determinant of default probabilities.
5.2 Input: research staff

Table 5: Input: research staff

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<th>Name</th>
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| Total 1st flow of funds     | 7.18   | 8.27    | 7.60   |
| Total 2nd flow of funds     | 0.78   | 0.80    | 0.86   |
| Total 3rd flow of funds     | 0.35   | 0.00    | 0.86   |
| Total 1st f.o.f. excl. Ph.D.'s | 4.23  | 3.87    | 3.70   |
| Total all flows of funds    | 8.31   | 9.07    | 9.32   |
| Ph.D. students              | 3.30   | 4.40    | 4.30   |

5.3 Output, Evaluation and Results

5.3.1 Programme evaluation by programme director

The Finance Group at the UvA is becoming one of the most prominent research-oriented finance groups in Europe. Both senior and junior faculty continue to show a high rate of success in top finance and economics journals, with two articles in the Journal of Finance, one in the Journal of Financial
Economics, two in the Review of Financial Studies, one in the Journal of Econometrics and one in the Journal of Political Economy forthcoming or published in the last two years.

There are two directions of research. In corporate finance, governance and banking, the programme produces original theoretical work at the highest level (Arping, Boot, Perotti), and has increased its presence in empirical analysis (Claessens, Schwienbacher). A specific strand of research is in international finance, with focus on corporate governance, financial development and political economy (Perotti, Claessens); a current visitor, Lopez de Silanes, is a world class researcher active in this area, and author of some of the most cited articles in finance in the last few years.

Empirical asset pricing and risk management (de Jong, Driessen, Phalippou), is growing steadily in breadth and quality of output, with interests on market microstructure, corporate bond and option pricing, behavioural and insurance finance, and real estate finance.

Four assistant professors, active in banking, insurance, real estate finance and behavioural finance, have joined in the last year. The group is recruiting again this year, attending the AEA-AFA meetings in Boston to interview over 30 candidates chosen from over 100 applications received.

Of the last three PhD graduates, one has moved to industry, one has a joint appointment at Oxford and Warwick, one at the Norwegian School of Management. Three more PhD students are expected to graduate in 2006.

5.3.2 Explicit indicators of academic reputation (other than that already mentioned in list of publications/activities)

The group is an active international research hub, with an excellent academic network in the US and Europe. It counts three Fellows in Finance at CEPR, the most prestigious European research network. This is as many as the rest of the Netherlands.

The group maintains a top seminar series, with usually two seminars a week. Researchers in the group also organize a large number of international conferences (seven in the last two years alone, jointly with academics from Wharton, Chicago, Harvard, Washington and MIT).

5.3.3 Explicit indicators of societal impact (other than that already mentioned in the list of publications/activities)

The group has several research network grants joining it with universities such as LSE, Oxford, Stockholm, Toulouse, Harvard and Princeton. Three new grants have been received this year, two from the EC, and one from NETSPAR, for a total value of almost 1,5 million euros.

5.3.4 Overview of results

Key publications
Table 6: Number of publications

<table>
<thead>
<tr>
<th>Corporate Finance &amp; Financial Systems</th>
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<th>2004</th>
<th>2005</th>
</tr>
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<td>5</td>
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<tr>
<td>in other international journals</td>
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<td>6</td>
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<td>in other Dutch journals</td>
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<td>papers in proceedings</td>
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<td>chapters in international books</td>
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<td>2) Monographs</td>
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<tr>
<td>3) Ph.D. theses</td>
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<td>4) Professional publications</td>
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LIST OF PUBLICATIONS

**Forthcoming international publications**


**Articles in international refereed journals**


**Papers in Proceedings**


Articles in Dutch refereed journals

Academic publications in other Dutch Journals

Chapters in books (international)

Chapters in books (Dutch)
Monographs (International)

Dissertations

Professional publications

Discussion papers

Working papers


Phalippou, L. (2005). What drives the value premium?

**Popular publications**


**Contributions to academic conferences, workshops and seminars**


Laeven, R.J.A. (2005, 6-8 July). An axiomatic characterization of the upper and lower Choquet expectation. 9th International IME Conference, Quebec, Canada.


McCahey, J. (2005, 28 October). Comment on Desai et al’s Theft and Taxes, Anton Philips and Sloan Conference on Corporate Governance and International Finance, Georgetown University, DC.


Other lectures on research


Organisational contributions to conferences, workshops and seminars


Participation in academic networks & fellowships


**Member editorial board/editor international refereed journals**

**Referee activities**


**Membership of academic committees (including PhD committees outside the FEE)**

Claessens, C.A.M.F. (2005). Member of PhD committee Remco van der Molen, Universiteit van Amsterdam.

Jong, F.C.J.M. de (2005). Member of PhD committee Albert Mentink (EUR) and Raoul Pietersz (EUR).

McCahtery, J. (2002, 21 November). Member PhD committee W. de Been, Universiteit Tilburg [Supervisor: Prof. dr. W. Witteveen].


Schwienbacher, A. (2005). Member of committee at the University of New South Wales for D. Thomson (M. Comm. degree).

**Research contributions in the media**

Boot, A.W.A. (2005). Several talks on radio and TV.


**Prizes and honours**


**2nd and 3rd stream funding**


Perotti, E.C. (2005). As main applicant: EC Application for RTN research on innovation, € 1.800.000
Perotti, E.C. (2005). As co-applicant: EC Application for STREP research on privatization policy (UPP), Total project amount: € 1,800,000. [granted].

Schwienbacher, A. & Perotti, E.C. (2005). RICAFE2 EU STREP Grant (as part of a network of other leading European universities in Venture Capital and Innovation Research); Contract Number: 028942 – RICAFE2. [granted].

Various activities


Laeven, R.J.A. (2005-present). Member of the exam committee non-life insurance for the Dutch Actuarial Society.

6. INFORMATION MANAGEMENT - PRIMAVERA

Programme director: Prof. dr.ir. R.E. Maes
Starting date: January 1, 1998
Department: Business Studies
METIS-code: uva/fee/bs/im/prog
Website: http://primavera.fee.uva.nl
VSNU scores 2002: Quality: 3, Productivity: 3, Relevance: 3, Viability: 2

6.1 Programme overview

Information management is the research field investigating the management and use of information and information technology in and between organisations. Traditionally, research in this field has paid (and is still paying) a lot of attention to information technology as such and to the direct business-information technology link, e.g. in terms of strategic alignment (Henderson and Venkatraman, 1993). Recent research, however, indicates that these approaches miss two crucial linking pins for information technology to add value to business and for business to exploit the dematerialisation of economic activity: 1) 'information and communication' as intermediary, mediating concepts bridging business and information technology, and 2) ‘architecture and infrastructure’ as similar concepts bridging the strategic and operational levels of organisational attention.

As to ‘information and communication’, it is noticed that the importance of these concepts has recently been augmented by information technology being put at a certain distance of the business (e.g. by outsourcing), as a result of what the organisation of the information ‘demand side’ has become paramount. A further consequence of the growing attention for information and communication is that new, immaterial concepts such as emotion, learning, sense making, knowledge, experience, trust etc. are gaining importance in information management as they do in economic activities in general (Choo, 1998; Pine and Gilmore, 1999; Shapiro and Varian, 1999; Brian Arthur, 2000; Huizing, 2002).

With regard to ‘architecture and infrastructure’, it can be said that organisations are increasingly discovering that information management is not exclusively aimed at the support of business strategy, yet at least as much at that of business operations. The volatility of present-day strategy and the conclusion that strategy is only indirectly influencing operations further add to the importance of ‘infrastructure and architecture’ as linking pins, both in a theoretical and a practical sense (Maes and Dedene, 2001; Truijens and De Gouw, 2002; De Vries, 2003).

This research programme is focused on the conceptual and practical development of ‘information and communication’ and ‘architecture and infrastructure’ as the core concepts defining information management. It aims at the rigorous codification and testing of a specific information management language, which is capable of articulating and addressing the traditional gaps between business and information technology as well as between strategy and operations in a novel way. Put differently, the programme participants use a common frame of reference stating that a full comprehension of information management entails that it has to be studied interdependently at the strategic, (infra-) structural and operational level, and from the point of view of business, information/communication and technology, whereby ‘information and communication’ and ‘architecture and infrastructure’ are considered to play pivotal roles.
6.2 Input: research staff

Table 7: Input: research staff

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<tr>
<th>Name</th>
<th>Title</th>
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<th>Total 2003</th>
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<th>Total 2005</th>
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| Total 1st flow of funds | 3.21 | 2.14 | 1.68 |
| Total 2nd flow of funds | 0.00 | 0.00 | 0.00 |
| Total 3rd flow of funds | 0.38 | 0.30 | 0.00 |
| Total 1st f.o.f. excl. Ph.D.'s | 1.95 | 1.80 | 1.68 |
| Total all flows of funds | 3.59 | 2.44 | 1.68 |
| Ph.D. students | 1.50 | 0.64 | 0.00 |

6.3 Output: Evaluation and Results

6.3.1 Evaluation of 2005 results by programme director

The ambition of PrimaVera is to become a well-established top-level Research Programme in Information Management with considerable business impact, essentially through: (1) international top-level papers, (2) more internal and external synergy through further focusing, (3) producing a substantial number of PhD theses, (4) attracting visiting faculty with international reputation, and (5) further development of existing and new co-operation with research institutes and business partners.

2005 was another successful year for PrimaVera. The number of articles published in international refereed journals continues to rise, as well as the number of forthcoming international publications. Further programme enhancements are anticipated, as new personnel will probably be attracted in 2006. The PhD study of Erik de Vries, finished in 2003, was this year awarded as the best PhD Thesis in Business Information Systems in the Netherlands and Belgium published during 2003-2004. Moreover, a number of PhD studies are expected to be completed in the near future. The relationship with visiting professor Bryant was continued, which has resulted in joint articles submitted for publication, whereas
the relationship with visiting professor Pine came to an end. Finally, for at least the next three years we will co-operate with Elsevier (Oxford) with the ambition to annually publish a book on information management that will be presented on an annual conference. An Editorial Board with internationally renowned researchers and a Board of CEOs/CIOs have been erected. The first book will be published and the first conference will be held in 2007.

6.3.2 Overview of results

Key publications of the programme


Table 8: Number of publications

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<th>Information Management</th>
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<tr>
<td>3) Ph.D. theses</td>
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<tr>
<td>4) Professional publications</td>
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<td>2</td>
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</tbody>
</table>

LIST OF PUBLICATIONS

**Forthcoming international publications**


Articles in international refereed journals


Papers in proceedings


Academic publications in other international journals


Academic publications in Dutch refereed journals


**Academic publications in other Dutch journals**


**Chapters in books (international)**


**Monographs (Dutch)**


**Professional publications**


**Popular publications**


**Working and discussion papers**


**Contributions to academic conferences, workshops and seminars**


Jansen, W., Jägers, H.P.M. & Nieuwenhof, R. van den (2005, November 9-11). Research on images of Information Management, Workshop Designing with a Positive Lens, Cleveland, USA.


Vinig, G.T., Li, Z. & Voort, R. van der (2005, June 4-6). Entrepreneurship as Population Behavior - Evolutionary Game Analysis, the 25th anniversary of the Entrepreneurship Research Conference, Babson, Boston USA.


Vinig, G.T. (2005, April). Cloning Silicon Valley - Lesson Learned from the Development of the Israeli High-Tech Sector 1990-2000. Keynote speaker in a seminar on developing high-tech region organized by the Xi’an high-tech industries development zone (XHTZ) and the Shaanxi province, Xi’an, China.

Other lectures on research


Organisational contributions to conferences, workshops and seminars


**Participation in academic networks & fellowships**

**Volume-editorship**

**Member editorial board/editor international refereed journals**

**Member editorial board/editor non-refereed and Dutch journals**

**Referee activities**

**Membership of academic committees (including PhD committees outside the FEE)**
**Research contributions in the media**

**Various activities**

**Prizes and honours**
7. MANAGEMENT

Programme directors: Prof. dr. D. den Hartog & prof. dr. A. Kolk
Starting date: January 1, 2005
Department: Business Studies
JEL classification: M
METIS-code: uva/fee/bs/man/prog
Website: www.abs.uva.nl

7.1 Programme overview

This research programme focuses on management in the broadest sense, including strategy, organisation and marketing. It views organizations, and managers, as central actors, focusing on the actions and interactions of organisations and their internal and external stakeholders. The programme brings together researchers who aim to publish in international refereed journals of reputable standing, and thus contribute to international academic debates. In addition, research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for management practice and policymaking where possible and appropriate. As a whole the research programme is distinctly multidisciplinary in nature, adopting theoretical perspectives from different disciplines, and using various research methods that fit the topic at hand. Research efforts are concentrating on two main themes: strategy and environment; and (the management of) behavioural processes in and towards organizations.

The research on strategy and environment studies firms and networks, in relation to competitiveness and innovation, and the business environment broadly defined. The focus of this research is on the development, implementation and coordination of strategies in interaction with national, regional and global institutions, and on the implications of these strategies for firms’ economic, social and environmental impacts and performance. There is a special interest in the influence of non-financial (cultural, ethical, environmental, social) issues on strategies, practices and interactions with stakeholders and shareholders. Current research topics include the application of evolutionary theory to strategy and organisation; innovation, strategy and organisation in cultural industries; cultural entrepreneurship; (converging/diverging) strategies across borders; internationalisation and (economic, social, environmental) policies/performance; strategic responses to climate change; and corporate social responsibility/accountability.

The behavioural research area studies the functioning of organisations as well as groups and individuals within and outside the organisation (including applicants, employees, managers, salespersons and consumers). Key areas of interest are (cross-cultural) leadership; innovation and creativity; employee cooperative and proactive behaviour; affect, commitment and trust; recruitment and assessment. There is a special interest in the implications of particular selection methods and HRM practices (job and organisational performance; ethical and equity aspects related to employees and applicants). The research on consumer behaviour focuses on sales persons, their managers and consumer attitudes, as well as on the interactions/relations between organisations and customers/clients. Important topics include salesperson performance, the role of emotions in sales processes, customer satisfaction, electronic channels, chat selling, and measuring group dynamics through multi-level modelling.
7.2 Input: research staff

Table 9: Input: research staff Management

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Function</th>
<th>Total 2003</th>
<th>Total 2004</th>
<th>Total 2005</th>
<th>Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christiaanse, P.W.</td>
<td>dr</td>
<td>uhd</td>
<td>0.50</td>
<td>0.50</td>
<td>0.50</td>
<td>1</td>
</tr>
<tr>
<td>Dolen, W. van</td>
<td>dr</td>
<td>uhd</td>
<td>-</td>
<td>-</td>
<td>0.42</td>
<td>1</td>
</tr>
<tr>
<td>Ebbers, J.</td>
<td>drs</td>
<td>aio</td>
<td>-</td>
<td>-</td>
<td>0.40</td>
<td>1</td>
</tr>
<tr>
<td>Fortanier, F.</td>
<td>drs</td>
<td>aio</td>
<td>0.45</td>
<td>0.60</td>
<td>0.60</td>
<td>1</td>
</tr>
<tr>
<td>Hartog, D. den</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>-</td>
<td>0.17</td>
<td>1</td>
</tr>
<tr>
<td>Holwerda, E.</td>
<td>drs</td>
<td>ud</td>
<td>0.50</td>
<td>0.50</td>
<td>0.50</td>
<td>1</td>
</tr>
<tr>
<td>Kolk, A.</td>
<td>prof dr</td>
<td>hgl</td>
<td>0.50</td>
<td>0.50</td>
<td>0.50</td>
<td>1</td>
</tr>
<tr>
<td>Muller, A.</td>
<td>dr</td>
<td>ud</td>
<td>-</td>
<td>-</td>
<td>0.38</td>
<td>1</td>
</tr>
<tr>
<td>Pinkse, J.</td>
<td>drs</td>
<td>aio</td>
<td>0.60</td>
<td>0.60</td>
<td>0.60</td>
<td>1</td>
</tr>
<tr>
<td>Stoelhorst, J.W.</td>
<td>dr</td>
<td>ud</td>
<td>0.50</td>
<td>0.50</td>
<td>0.50</td>
<td>1</td>
</tr>
<tr>
<td>Wijnberg, N.M.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>-</td>
<td>0.08</td>
<td>1</td>
</tr>
<tr>
<td>Wijnberg, N.M.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>-</td>
<td>0.08</td>
<td>1</td>
</tr>
</tbody>
</table>

Total 1st flow of funds | 3.65 | 3.20 | 4.65
Total 2nd flow of funds | 0.00 | 0.00 | 0.00
Total 3rd flow of funds | 0.00 | 0.00 | 0.08
Total 1st f.o.f. excl. Ph.D.’s | 2.00 | 2.00 | 3.05
Total all flows of funds | 3.65 | 3.20 | 4.73
Ph.D. students | 1.65 | 1.20 | 1.60

7.3 Output: Evaluation and Results

7.3.1 Evaluation of 2005 results by programme directors

This is the first year in which we report about this new research programme, which has been put in place because there is enough mass to create a reputable group in this area. In the past year, we have filled existing vacancies with excellent researchers, some of whom already started in the course of 2005. Two full professors, one assistant and one associate professor strengthened the group in 2005, and another full professor and assistant professor joined us per January 2006. In addition, there are several new PhD students, one started in 2005, the others in 2006. Overall this has been a strong impetus and encouragement. The new staff members with those who were already present, together form a very interesting and productive research programme. The results can be seen in the output already, and this promises much for future years. Alongside the output from new senior staff in 2005, there is also good output from existing staff members. Two Ph.D. theses in the management area were (co)supervised by programme members (and prepared and defended at our university).

7.3.2 Overview of results

Key publications of the programme


Since the programme was established in 2005 several researchers that were formerly listed under the Accounting programme (Accounting, Organisations & Society up to 2004) and “other research” have been transferred to this programme. Their research input in 2002 and 2003 is also shown in this table (and deleted in the Tables 3 and 11).

Table 10: Number of publications

<table>
<thead>
<tr>
<th>Management</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) Academic publications</td>
<td>in international refereed journals 11</td>
</tr>
<tr>
<td></td>
<td>in Dutch refereed journals 6</td>
</tr>
<tr>
<td></td>
<td>in other international journals 0</td>
</tr>
<tr>
<td></td>
<td>in other Dutch journals 0</td>
</tr>
<tr>
<td></td>
<td>chapters in international books 6</td>
</tr>
<tr>
<td></td>
<td>chapters in books (Dutch) 0</td>
</tr>
<tr>
<td>2) Monographs</td>
<td>International 0</td>
</tr>
<tr>
<td></td>
<td>Dutch 0</td>
</tr>
<tr>
<td>3) Ph.D. theses</td>
<td>2</td>
</tr>
<tr>
<td>4) Professional publications</td>
<td>4</td>
</tr>
</tbody>
</table>

LIST OF PUBLICATIONS

Forthcoming international publications
Christiaanse, E. Collaboration through Integration Hubs: From Dyadic to network level Optimization. Communications of the ACM.
Knoppen, D. & Christiaanse E. A Transformational lens on Supply Chain Partnerships. Special Issue of M@n@gement.


**Articles in international refereed journals**


**Articles in Dutch refereed journals**


**Chapters in books (international)**


**Dissertations**


**Professional publications**


**Working- and discussion papers**


Contributions to academic conferences, workshops and seminars


Fortanier, F., Muller, A. & Tulder, R. van (2005, 9-12 July). Internationalization and Performance: the moderating role of strategic fit, presented at the AIB Annual Conference, Quebec.


Other lectures on research

Organisational contributions to conferences, workshops and seminars


**Participation in academic networks & fellowships**
Hartog, D.N. den (2005). Member or Associate of: Academy of Management, SIOP, IAAP, ION and WAOP.
Hartog, D.N. den (2005). Elected member of Koninklijke Hollandsche Maatschappij der Wetenschappen (Royal Holland Society of Sciences and Humanities)
Kolk, A. (2005). Elected member of Koninklijke Hollandsche Maatschappij der Wetenschappen (Royal Holland Society of Sciences and Humanities)

**Volume-editorship**
Hartog, D.N. den (2005). Editor of special series on leadership in *Gedrag & Organisatie*.

**Member editorial board/editor international refereed journals**
Christiaanse, E. (2005). Associate editor MISQ Special Issue on IT and Standards.

**Member editorial board/editor non-refereed and Dutch journals**
Hartog, D.N. den (2005). Associate Editor of *Gedrag & Organisatie*.

**Referee activities**
Fortanier, F. (2005). Referee for European International Business Academy (EIBA), Academy of Management (AOM) and Academy of International Business (AIB) conferences.


Membership of academic committees (including PhD committees outside the FEE)


Research contributions in the media


Prizes and honours


2nd and 3rd stream funding

Kolk, A., Fortanier, F. & Muller, A. (2005). Proposal to Ministry for Development Cooperation (together with Nyenrode University, Erasmus University Rotterdam and Maastricht School of Management) on research project regarding stakeholder dialogue in relation to public-private partnerships for development [granted].
Kolk, A. & O’Dwyer (2005). Proposal for international research network on corporate sustainability management (coordinated by IZT, Berlin) to German Federal Ministry for Research and Education [pending]
Kolk, A. & Pinkse, J. (2005). Proposal for research project on greenhouse gas emission trading (coordinated by University Halle-Wittenberg) to German Ministry for the Environment [not granted].
Muller, A., Fortanier, F. & Kolk, A. (2005). Proposal to ICCO for research on international commodity chains (together with Nyenrode University, Erasmus University Rotterdam and Maastricht School of Management) [granted]
Vianen, A.E.M. van & Stoelhorst, J.W. (2004). The Evolutionary Principles of Socio-Economic Institutions: Linking Selection Between and Selection Within Organizations. NWO- Evolution and Behavior programme. €365,458 grant: Double PhD project. [Accepted for final round, not granted]

**Various activities**
Hartog, D.N. den (2005). Member of the Board of NfMD (Netherlands foundation of Management Development).
Hartog, D.N. den (2005). Advisory work for LTP
Holwerda, E.P. (2005). Chair of the integral psychology section, Center for Human Emergence Netherlands.
8. **OTHER RESEARCH BUSINESS STUDIES**

*Department: Business Studies
METIS-code: uva/fee/bs/ovo/prog*

This final chapter of the annual report gives an overview of those researchers not included in formal Business School research programmes. It also lists publications of other staff members in the department of Business Studies or formally affiliated to the School.

### 8.1 Input research staff

#### Table 11: Input research staff

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Function</th>
<th>Total 2003</th>
<th>Total 2004</th>
<th>Total 2005</th>
<th>Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bos, I.A.M.</td>
<td>drs</td>
<td>aio</td>
<td>-</td>
<td>0.20</td>
<td>0.60</td>
<td>1</td>
</tr>
<tr>
<td>Bos, T.M.</td>
<td>mr dr</td>
<td>ud</td>
<td>0.50</td>
<td>0.00</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Buitelaar, W.L.</td>
<td>prof dr</td>
<td>hgl</td>
<td>0.30</td>
<td>0.10</td>
<td>0.10</td>
<td>1</td>
</tr>
<tr>
<td>Dari-Mattiacci, G.</td>
<td>dr</td>
<td>guest</td>
<td>-</td>
<td>0.00</td>
<td>0.00</td>
<td>1</td>
</tr>
<tr>
<td>Dirksen, E.</td>
<td>drs</td>
<td>d</td>
<td>0.21</td>
<td>0.00</td>
<td>0.00</td>
<td>1</td>
</tr>
<tr>
<td>Eichholz, P.M.A.</td>
<td>prof dr</td>
<td>hgl</td>
<td>0.11</td>
<td>0.11</td>
<td>-</td>
<td>3</td>
</tr>
<tr>
<td>Gool, P. van</td>
<td>prof dr</td>
<td>hgl</td>
<td>0.10</td>
<td>0.11</td>
<td>0.11</td>
<td>3</td>
</tr>
<tr>
<td>Hoorn, A. van der</td>
<td>prof dr</td>
<td>hgl</td>
<td>0.11</td>
<td>0.11</td>
<td>0.11</td>
<td>1</td>
</tr>
<tr>
<td>Kampschöer, G.W.J.M.</td>
<td>prof dr</td>
<td>mr hgl</td>
<td>0.08</td>
<td>0.18</td>
<td>0.18</td>
<td>1</td>
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<tr>
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<td>uhd</td>
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<td>0.50</td>
<td>0.50</td>
<td>1</td>
</tr>
<tr>
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<td>dr</td>
<td>ud</td>
<td>-</td>
<td>0.05</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Lankhorst, M.</td>
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<td>aio</td>
<td>0.35</td>
<td>0.60</td>
<td>0.60</td>
<td>1</td>
</tr>
<tr>
<td>Leenaars, J.J.A.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>0.03</td>
<td>0.03</td>
<td>1</td>
</tr>
<tr>
<td>Majoors, G.C.M.</td>
<td>dr</td>
<td>d</td>
<td>-</td>
<td>0.05</td>
<td>-</td>
<td>3</td>
</tr>
<tr>
<td>Post, W. van der</td>
<td>drs</td>
<td>aio</td>
<td>-</td>
<td>-</td>
<td>0.60</td>
<td>3</td>
</tr>
<tr>
<td>Roos Lindgreen, E.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>0.10</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Roos Lindgreen, E.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>-</td>
<td>0.10</td>
<td>3</td>
</tr>
<tr>
<td>Schilder, A.</td>
<td>prof dr</td>
<td>hgl</td>
<td>-</td>
<td>0.03</td>
<td>0.03</td>
<td>3</td>
</tr>
<tr>
<td>Schinkel, M.P.</td>
<td>dr</td>
<td>ud</td>
<td>-</td>
<td>0.46</td>
<td>0.04</td>
<td>1</td>
</tr>
<tr>
<td>Schinkel, M.P.</td>
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<td>uhd</td>
<td>-</td>
<td>-</td>
<td>0.46</td>
<td>1</td>
</tr>
<tr>
<td>Sey, A.</td>
<td>dr</td>
<td>ud</td>
<td>-</td>
<td>0.20</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Sey, A.</td>
<td>dr</td>
<td>d</td>
<td>-</td>
<td>-</td>
<td>0.20</td>
<td>3</td>
</tr>
<tr>
<td>Theebe, M.</td>
<td>dr</td>
<td>ud</td>
<td>0.11</td>
<td>0.11</td>
<td>0.11</td>
<td>1</td>
</tr>
<tr>
<td>Veen, M.L. van der</td>
<td>drs</td>
<td>ud</td>
<td>0.20</td>
<td>-</td>
<td>-</td>
<td>3</td>
</tr>
<tr>
<td>Veen, M.L. van der</td>
<td>drs</td>
<td>ud</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2</td>
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<tr>
<td>Vos, G.</td>
<td>drs</td>
<td>ud</td>
<td>0.20</td>
<td>0.00</td>
<td>0.10</td>
<td>1</td>
</tr>
</tbody>
</table>

- Total 1st flow of funds 4.60 4.24 2.93
- Total 2nd flow of funds 0.00 0.00 0.00
- Total 3rd flow of funds 0.41 0.30 1.04
- Total 1st f.o.f. excl. Ph.D.’s 3.72 3.44 1.73
- Total all flows of funds 5.01 4.54 3.97
- Ph.D. students 0.88 0.80 1.80

---

9 The total for 2003 in this table does not match the total of individual input for the listed researchers because of the focus on current members of research groups (only researchers that were active in 2005 are shown here). Full information on figures for previous years can be obtained from looking at respective annual research reports. In
8.2 Overview of results

Table 12: Number of publications

<table>
<thead>
<tr>
<th>Other research</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) Academic publications</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>in international refereed journals</td>
<td>4</td>
<td>8</td>
<td>9</td>
</tr>
<tr>
<td>in Dutch refereed journals</td>
<td>7</td>
<td>8</td>
<td>7</td>
</tr>
<tr>
<td>in other international journals</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>in other Dutch journals</td>
<td>15</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>papers in proceedings</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>chapters in international books</td>
<td>5</td>
<td>1</td>
<td>6</td>
</tr>
<tr>
<td>chapters in books (Dutch)</td>
<td>4</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>2) Monographs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>International</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Dutch</td>
<td>2</td>
<td>3</td>
<td>1</td>
</tr>
<tr>
<td>3) Ph.D. theses</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>4) Professional publications</td>
<td>20</td>
<td>9</td>
<td>7</td>
</tr>
</tbody>
</table>

LIST OF PUBLICATIONS

Forthcoming international publications

Articles in international refereed journals

addition to this several researchers that were listed here in previous years are currently listed in the input table of the Management programme.


*Articles in Dutch refereed journals*


*Papers in proceedings*


*Academic publications in other international journals*


*Academic publications in other Dutch Journals*


Chapters in books (international)

Chapters in books (Dutch)

Monographs (Dutch)

Professional publications


**Working- and discussion papers**


**Popular publications**


**Contributions to academic conferences, workshops and seminars**


Gool, P. van (2005, 10 February). The practice Of Conducting An ALM Study In Relation To Real Estate Investments, IFM Alternatives Summit, Genova, Switzerland.


Other lectures on research


Organisational contributions to conferences, workshops and seminars
Buitelaar, W.L. (2005, 4-5 November). Convenor of the Conference on The Value of HRM. University of Twente, Enschedé.
Graaf, F.J. (2005, 2 February). Organisation of a conference in Ghent, together with the Ghent University, about the added value of reporting about corporate social responsibility.

Participation in academic networks & fellowships
Hoorn, A.I.J.M. van der (2005). Member of the Council of the Association of European Transport (AET). AET organises the European Transport Conference (ETC, formerly PTRC Summer Annual Meeting). The ETC in September is the largest annual conference focused on transportation in Europe.
Hoorn, A.I.J.M. van der (2005). Member of the board (Dagelijks Bestuur) of the Stichting PAO in de Vervoerwetenschappen en de Verkeerskunde.
Theebe, M.A.J. (2005). Member of AREUEA, ERES, VOGON.
Vos, G.A. (2005). Member of ARES, ERES, VOGON.
**Volume-editorship**


**Member editorial board/editor international refereed journals**

Hoorn, A.I.J.M. van der (2005). Member of the Editorial Board of *Transportation.*

**Member editorial board/editor non-refereed and Dutch journals**


Roos Lindgreen, E. (2005). Member Editorial Board *Maandblad voor Accountancy en Bedrijfseconomie (MAB).*

Roos Lindgreen, E. (2005). Member Editorial Board *Tijdschrift voor Informatie en Management (TIEM).*


**Referee activities**


**Membership of academic committees (including PhD committees outside the FEE)**


Leenaars, J.J.A. (2005, November 18). Member PhD committee J.P.J. Verkruijsse, Universiteit Maastricht. [Supervisor: Prof. Dr R. Meuwissen]

**Research contributions in the media**


Graaf, F.J. de (2005, 7 July). Interview in the *Staatscourant*.


Prizes and honours


2nd and 3rd stream funding


Sey, A.P. (2005). Research project Central steering of the police force. On solving problems, reaching goals and performing. Commissioned by the Dutch Ministry of Internal Affairs, in co-operation with the Police Academy and Twijnstra Gudde Consultants. [granted].

Various activities
Buitelaar, W.L. (2005). Member of the Supervisory Board of NRE NV.

Buitelaar, W.L. (2005). Member of the Advisory Board of the Utrecht Housing Project for Drug Addicts.


Leenaars, J.J.A. (2005). Member of the board of the Thorbecke Chair (Universiteit Leiden).


Leenaars, J.J.A. (2005). Member of the board of the John van Geunsfoundation (UvA)

Schinkel, M.P. (2005). Deputy Economic Counsel to the Board (Assistent Economisch Raadsadviseur), The Netherlands Competition Authority (NMa), The Hague, The Netherlands


Sey, A.P. (2005). Development and launching of the Japan Grant for Master students. A co-operation between the Japan-Netherlands Institute, the Universiteit van Amsterdam, the Rotterdam Erasmus University and the Nijmegen Radboud University.

Vos, G.A. (2005). Member of the Board of ERES
Vos, G.A. (2005). Member of the Board of VOGON

**Box 9: External PhD candidates ABS**

**Monique Aerts**  

**Ber Damen**  

**Hüseyin Güngör**  

**Tom Loonen**  

**Rebecca Maughan**  
*Social Accounting*, Promotor: Brendan O’Dwyer, [planned finalisation: October 2009]

**Paul Christiaan Nelisse**  
*Economische beschouwingen over erfpacht*, Promotor: Peter van Gool, [planned finalisation: 2007]

**Jasper Lim Hock Nguan**  
*The effects of telework on organisation and business travel*, Promotores: Toon van der Hoorn and G. van der Wee, [planned finalisation: 2006]

**Annelies Oosterhoff**  
*Analyse van elementen in organisaties*, Promotor: Wessel Ganzevoort, [planned finalisation: end 2007]

**Tilman Platz**  
*The efficient integration of inland waterway shipping into continental intermodel transport chains – Possibilities and Measures*, Promotores: Toon van der Hoorn and Rob van der Heijden, [planned finalisation: March 2008]

**Pim Warffemius**  
### Appendix 1

#### Organisation and staff

<table>
<thead>
<tr>
<th>Name staff member</th>
<th>Programme</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arping, S.R.</td>
<td>Corporate Finance &amp; Financial Systems</td>
<td><a href="mailto:S.R.Arping@uva.nl">S.R.Arping@uva.nl</a></td>
</tr>
<tr>
<td>Abdouwer, A.W.</td>
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## Appendix 2

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<td>Amsterdam Business School</td>
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<td>Amsterdam Business School – Education Institute</td>
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<tr>
<td>ABS-RI</td>
<td>Amsterdam Business School – Research Institute</td>
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<tr>
<td>ACLE</td>
<td>Amsterdam Centre for Law and Economics</td>
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<tr>
<td>AE</td>
<td>Algemene economie (Economics Department)</td>
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<tr>
<td>AEA</td>
<td>American Economic Association</td>
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<tr>
<td>AFA</td>
<td>American Finance Association</td>
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<tr>
<td>Afd.</td>
<td>Afdeling (department)</td>
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<td>AgBS</td>
<td>Amsterdam graduate Business School (now ABS)</td>
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<tr>
<td>AgBS-RI</td>
<td>Amsterdam graduate Business School Research Institute (now ABS-RI)</td>
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<tr>
<td>AIO</td>
<td>Assistent in Opleiding (PhD student)</td>
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<tr>
<td>BIB</td>
<td>Bibliotheek (library)</td>
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<tr>
<td>BS</td>
<td>Business Studies (Department)</td>
</tr>
<tr>
<td>Burs.</td>
<td>Bursaal (PhD student, without formal appointment)</td>
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<tr>
<td>CEO</td>
<td>Chief Executive Officer</td>
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<tr>
<td>CEPR</td>
<td>Centre for Economic Policy Research</td>
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<tr>
<td>CFFS</td>
<td>Corporate Finance and Financial Systems (research programme)</td>
</tr>
<tr>
<td>CIO</td>
<td>Chief Information Officer</td>
</tr>
<tr>
<td>D</td>
<td>Docent (lecturer)</td>
</tr>
<tr>
<td>Drs</td>
<td>Doctorandus (M.A. or Msc. equivalent)</td>
</tr>
<tr>
<td>EARNet</td>
<td>European Auditing Research Network</td>
</tr>
<tr>
<td>EC</td>
<td>European Committee</td>
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<tr>
<td>EU</td>
<td>European Union</td>
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<tr>
<td>FEB</td>
<td>Faculty of Economics and Business</td>
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<tr>
<td>FEE</td>
<td>Faculty of Economics and Econometrics (now FEB)</td>
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<tr>
<td>FT</td>
<td>Financial Times</td>
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<tr>
<td>Fte</td>
<td>Full-time employment</td>
</tr>
<tr>
<td>hd</td>
<td>Hoofddocent (senior lecturer)</td>
</tr>
<tr>
<td>HES</td>
<td>Hogeschool voor Economische Studies (Amsterdam School of Business)</td>
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<tr>
<td>hgl</td>
<td>Full Professor</td>
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<td>HvA</td>
<td>Hogeschool van Amsterdam</td>
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<td>IAA SB</td>
<td>International Auditing and Assurance Board</td>
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<td>IECER</td>
<td>Interdisciplinary European conference on Entrepreneurship Research</td>
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<td>IPO</td>
<td>Initial Public Offering</td>
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<tr>
<td>JEL</td>
<td>Journal of Economic Literature</td>
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<td>JF</td>
<td>Journal of Finance</td>
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<td>JFE</td>
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<td>JFI</td>
<td>Journal of Financial Intermediation</td>
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<td>JPE</td>
<td>Journal of Political Economy</td>
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<td>IM</td>
<td>Information Management (research programme)</td>
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<tr>
<td>KE</td>
<td>Kwantitatieve Economie (Quantitative Economics Department)</td>
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<tr>
<td>METIS</td>
<td>(Formerly OZIS, university research information sytem)</td>
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<tr>
<td>MIT</td>
<td>Massachusetts Institute of Technology</td>
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<tr>
<td>MJE</td>
<td>Mensjaar Equivalent (man-year equivalent)</td>
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<tr>
<td>Msc</td>
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<td>NETSPAR</td>
<td>Network for Studies on Pensions, Aging and Retirement</td>
</tr>
<tr>
<td>NGO</td>
<td>Non-governmental organization</td>
</tr>
<tr>
<td>Nobem</td>
<td>Netherlands Organisation for Research in Business Economics and Management</td>
</tr>
<tr>
<td>NWO</td>
<td>Nederlandse Organisatie voor Wetenschappelijk Onderzoek (Netherlands Organization for Scientific Research)</td>
</tr>
</tbody>
</table>
Appendices

Research)

OBP   Overig en beheerspersoneel (non-academic staff)
OWI   Onderwijsinstituut (education institute)
OZI   Onderzoekinstituut (research institute)
oz    Onderzoeker (researcher)
RESAM Research in Economics and econometricS AmstdaM (research institute)
RTN   Research Training Network (EU subsidy)
Secr. Secretariaat (secretariat)
STREP Specific Targeted Research Project
TI    Tinbergen Institute
UD    Universitair docent (assistant professor)
UHD   Universitair hoofddocent (associate professor)
US    United States
UvA   Universiteit van Amsterdam
VSNU  Vereniging van Samenwerkende Nederlandse Universiteiten (Association of Universities in the Netherlands)
UvABS Universiteit van Amsterdam Business School
UvABS-RI Universiteit van Amsterdam Business School – Research Institute
WP    Wetenschappelijk personeel (academic staff)